



MINISTRY OF ECONOMY
AND DEVELOPMENT

MONGOLIA'S ECONOMIC OUTLOOK AND INVESTMENT OPPORTUNITIES

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State Secretary of
Ministry of Economy and Development of Mongolia

CONTENT

1

Economic
Outlook

2

Investment
Opportunity

3

Business
Environment

ECONOMIC GROWTH REACHED **6.8%**, EXCEEDING EXPECTATIONS.

Mongolia's 2025 GDP growth was projected at 5.5–6.3%.

GDP Growth Forecast (%)



Sep 2025
→ **5.8%**
Bank of Mongolia



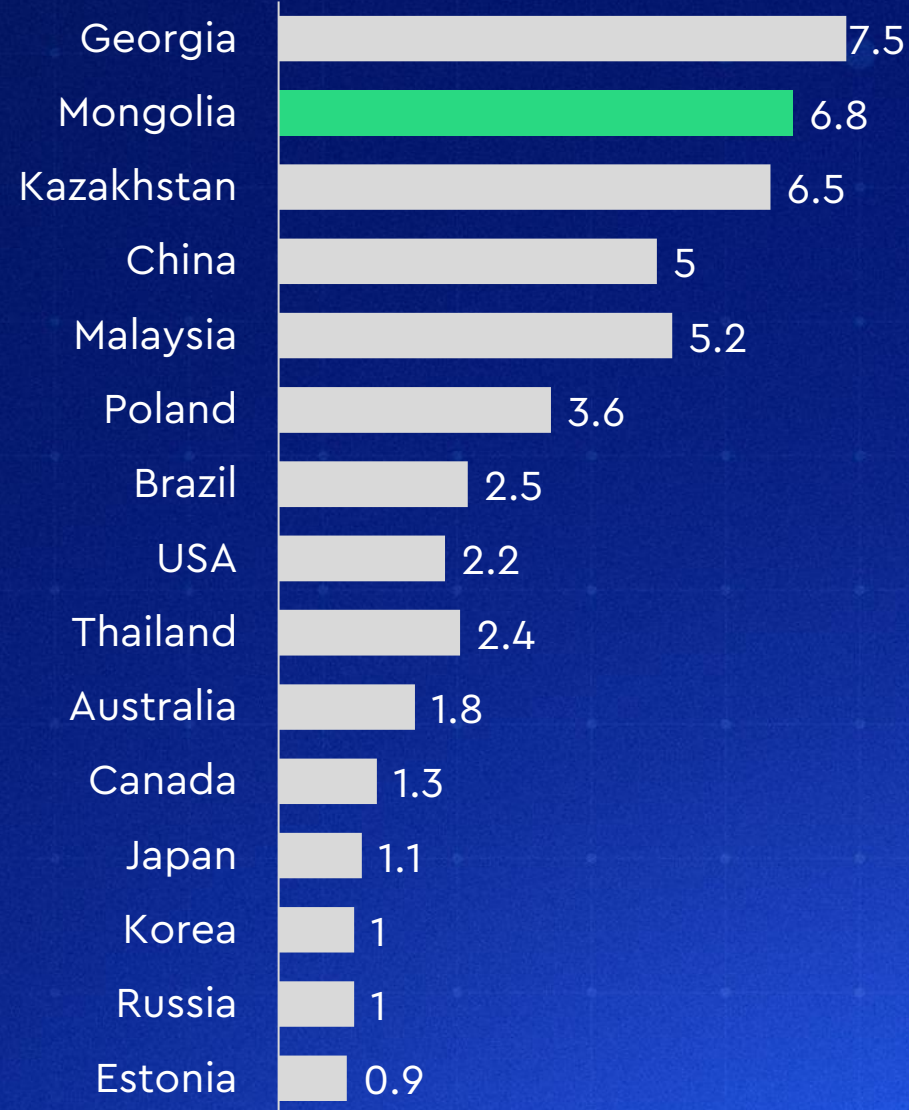
Jun 2025
→ **6.3%**
World Bank



Sep 2025
→ **5.5%**
International Monetary Fund

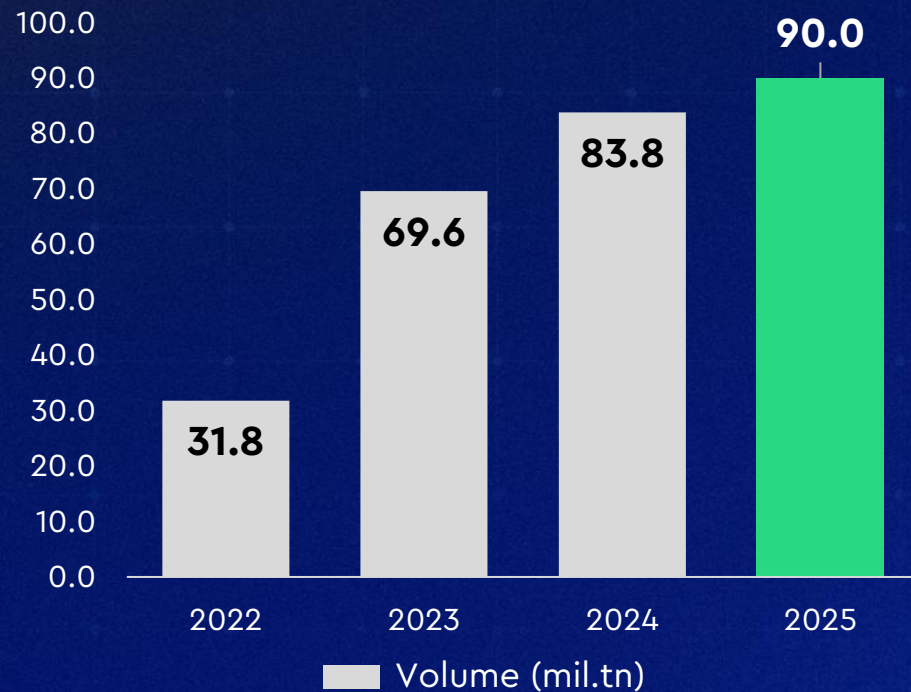


Sep 2025
→ **5.7%**
Asian Development Bank

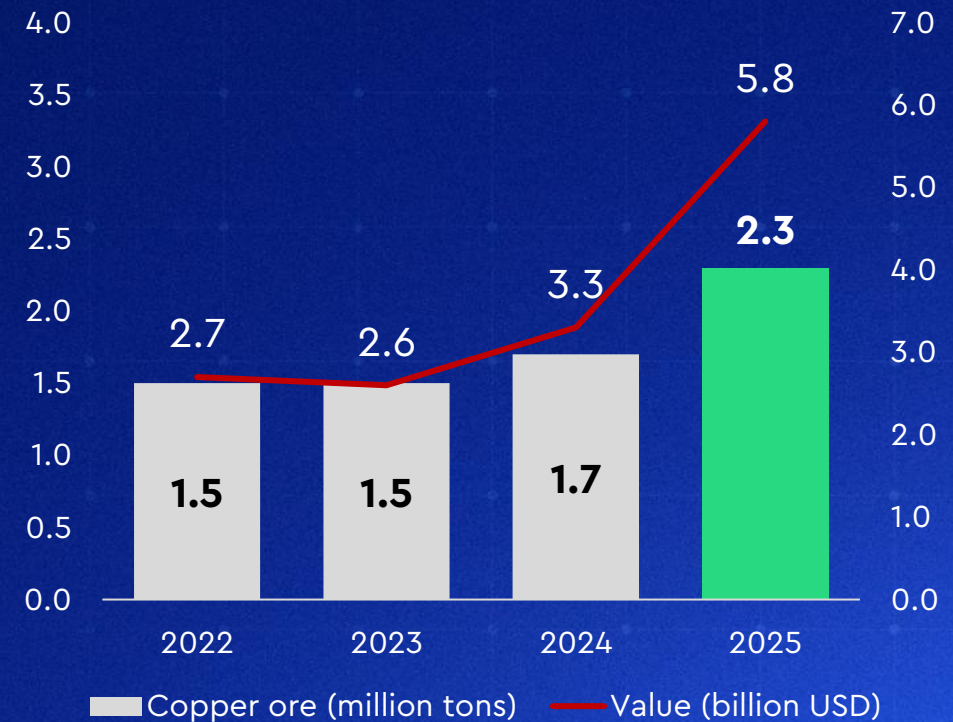


COAL AND COPPER EXPORTS REACHED A HISTORIC HIGH

Coal exports reached **90 million** tons, setting a historic high.

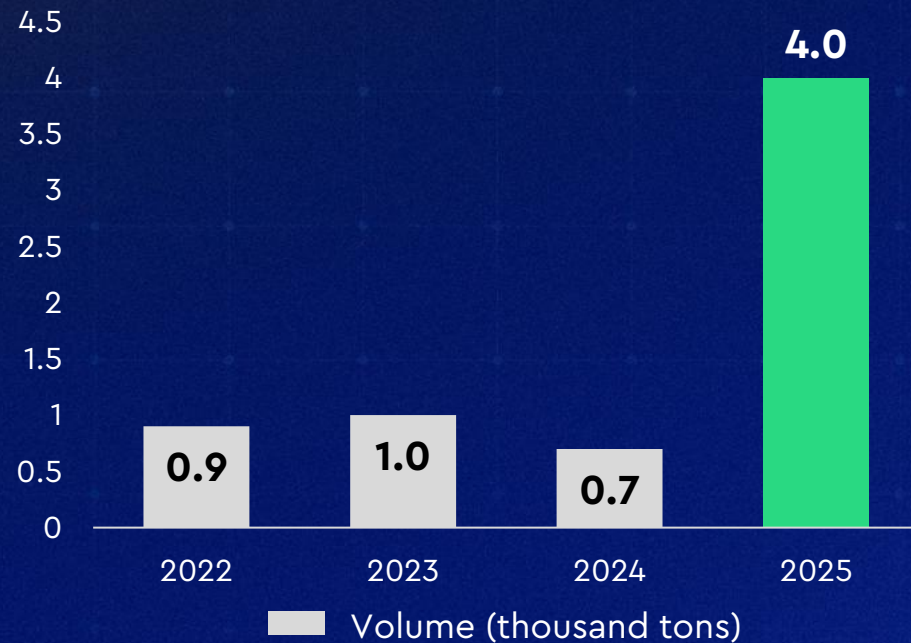


Copper ore exports reached **2.3 million** tons and USD **5.8 billion**.



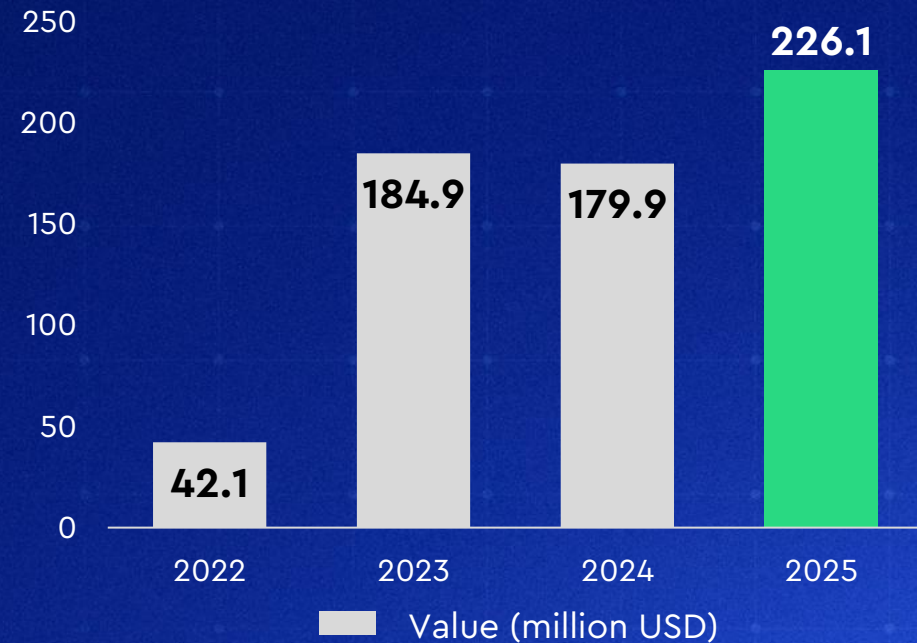
NON-MINING EXPORTS INCREASED

Combed cashmere export volume increased **4.7 times** year-on-year



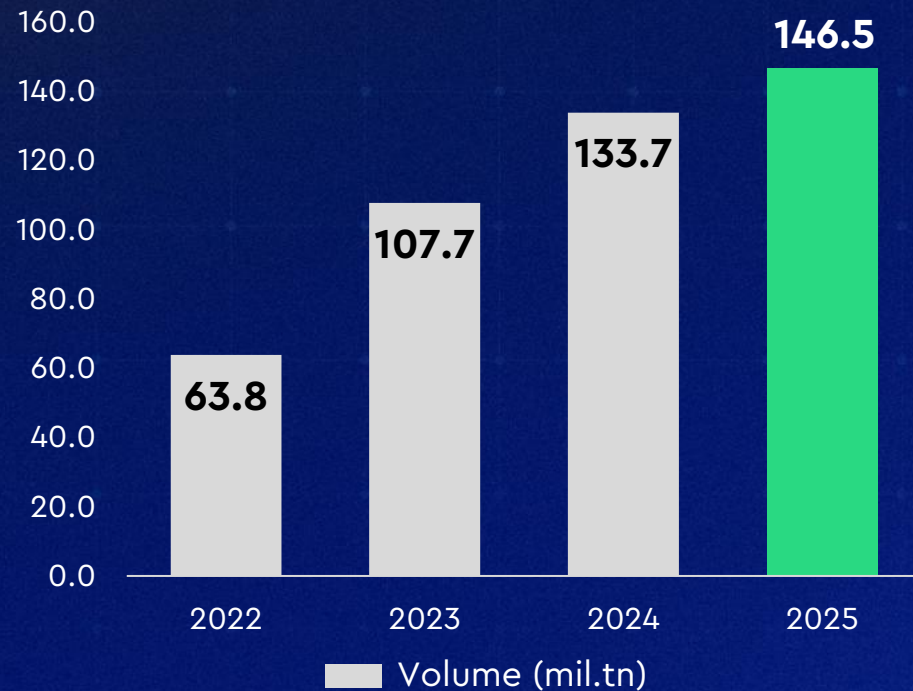
Meat export increased by **25.7%**.

Meat and meat product exports reached USD **345.0 million**.



TOURISM REACHED A HISTORIC HIGH

Total freight across all transport modes increased by **10%**, reaching 146.5 million tons.



Tourism revenue reached USD **728 million**.



MONGOLIA: RATINGS RANKINGS AND INDICATORS

Sovereign Credit Rating UPGRADED

MOODY'S

▲ **B2** stable Nov 2024
▲ **B3** stable 2018

FitchRatings

▲ **B+** stable Sep 2024
▲ **B** stable 2018

S&P Global

▲ **B+** positive Oct 2024
▲ **B** stable 2018

▲ Moved up 2 places



74 /185

ECONOMIC
FREEDOM INDEX

Source: Heritage Foundation, 2025

▲ Moved up 28 places



46 /193

E-GOVERNMENT
DEVELOPMENT
INDEX

Source: World Bank Group, 2024

▲ Moved up 4 places



67 /133

GLOBAL
INNOVATION
INDEX

Source: World Intellectual Property
Organization, 2024

▲ Upgraded by 1 level



6 / 7 Category

CREDIT RISK
ASSESSMENT

Source: Organization for Economic
Cooperation and Development, 2025

CONTENT

1

Economic
Outlook

2

Investment
Opportunity

3

Business
Environment

MONGOLIA: GATEWAY TO MAJOR REGIONAL MARKETS

Russian Federation

143
Million
Population

Import
Mining **3.4** billion \$,
Non-Mining **202** billion \$

Central Asian Countries

77
Million
Population

Import
Mining **14** billion \$,
Non-Mining **91** billion \$

Mongolia

 **Japan**
Import:
Mining **213** billion \$,
Non mining **530** billion \$

 **Republic of Korea**
Import
Mining **188** billion \$,
Non mining **444** billion \$

People's Republic of China

1.4
billion
Population

Import
Mining **750** billion \$,
Non-Mining **1,840** billion \$

ONGOING FTA, EPA NEGOTIATIONS



Economic Partnership Agreement with
Republic of Korea



Comprehensive **Free Trade Agreement**
with People's Republic of China



Free Trade Agreement with Uzbekistan



Economic Partnership Agreement with Japan

- » **5,700 products** from Mongolia
- » **9,300 products** from Japan have tariff concessions



Asia-Pacific Trade Agreement

A total of 10,667 products benefit from tariff preferences in the markets of member countries.

- » ROK, PRC, India, Bangladesh, Laos, Sri Lanka



Generalized System of Preferences of the European Union GSP+

- » 7,200 products have tariff preferences in EU countries



Interim Trade Agreement with the Eurasian Economic Union

- » Total of 367 goods can be exported duty-free to Russia, Belarus, Kazakhstan, Armenia, and Kyrgyzstan

UNLOCKING THE POTENTIAL AND OPPORTUNITIES IN AGRICULTURAL SECTOR

Agricultural production resources

As of 2024

Livestock Sector

58
mln



24.5 mln



22.9 mln



5.1 mln



4.7 mln



0.5 mln

Meat Production
and Supply for
2024

450 kt

EXPORT OF MEAT AND
MEAT PRODUCTS

48 kt

	PRC	61%
	Iran	32%
	Other countries	7%



39 thousand tons

Wool and cashmere deep
processing industry



16 million pieces

Primary leather processing
industry

CROP CULTIVATION



Uncultivated land

260 k.ha



Cultivated land

110.5 m.ha



Pasture land

1.7 m.ha

MEAT AND MEAT
PRODUCTS EXPORT
POTENTIAL

200 kt

International demand for
meat and meat products

PRC	23 bln \$
Japan	10 bln \$
ROK	6.8 bln \$
RUSSIA, EAEU	1.3 bln \$

MONGOLIA-CHINA-RUSSIA ECONOMIC CORRIDOR PROJECT

China-Mongolia Cross-border Railway Connections

- Gashuunsukhait-Ganqimaodu
- Khangj-Mandal
- Shiveekhuren-Ceke
- Bichegt-Zuunkhatavch

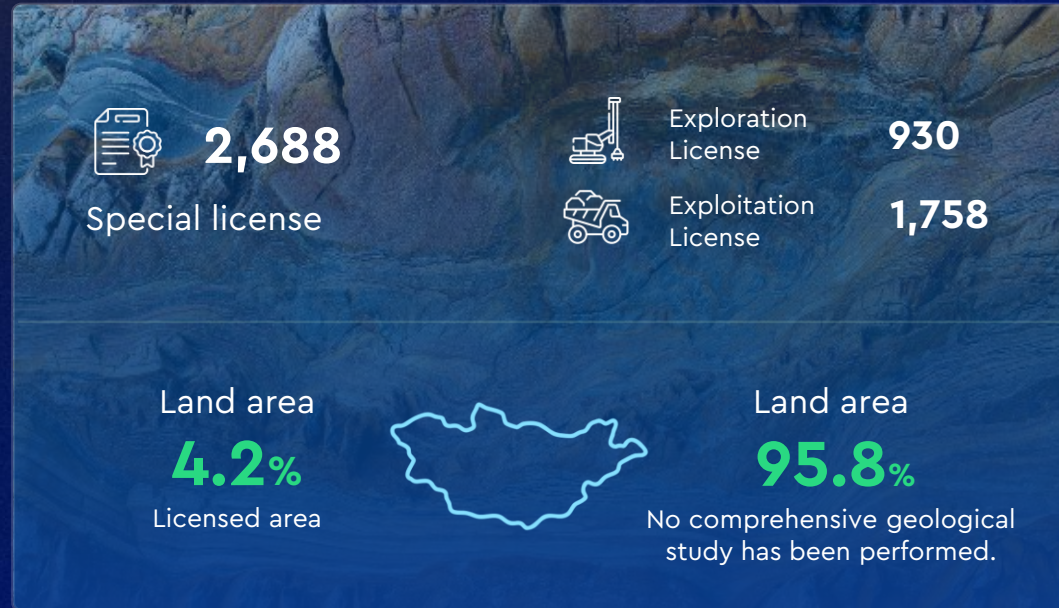
Border Ports & Logistics

- Zamiin-Uud-Erlian Free Zone Development
- Border Port Modernization Projects
- Dry Port & Logistics Centers

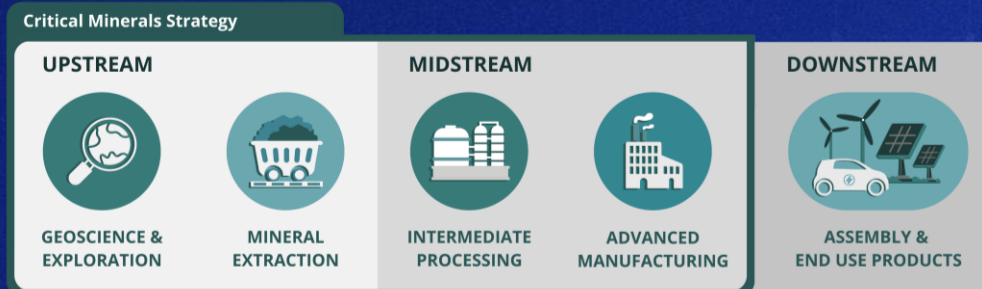


POWERING THE TRANSITION: MONGOLIA BEYOND FOSSIL FUELS

Proven reserves



Government support for rare earth exploration & processing



Enable exploration and mining through expanded licensing and support for extraction and processing.



Research

- Geological survey
- Airborne geophysical mapping



Exploration

- Detailed exploration
- Increase proven reserves



Processing

- Copper Processing Complex
- Steel Production Complex
- Coal-Chemical and Coke-Chemical Park
- Gold Refinery

SUPPORTS RESPONSIBLE AND SUSTAINABLE DEVELOPMENT

EXPLORATION – MINING – PROCESSING

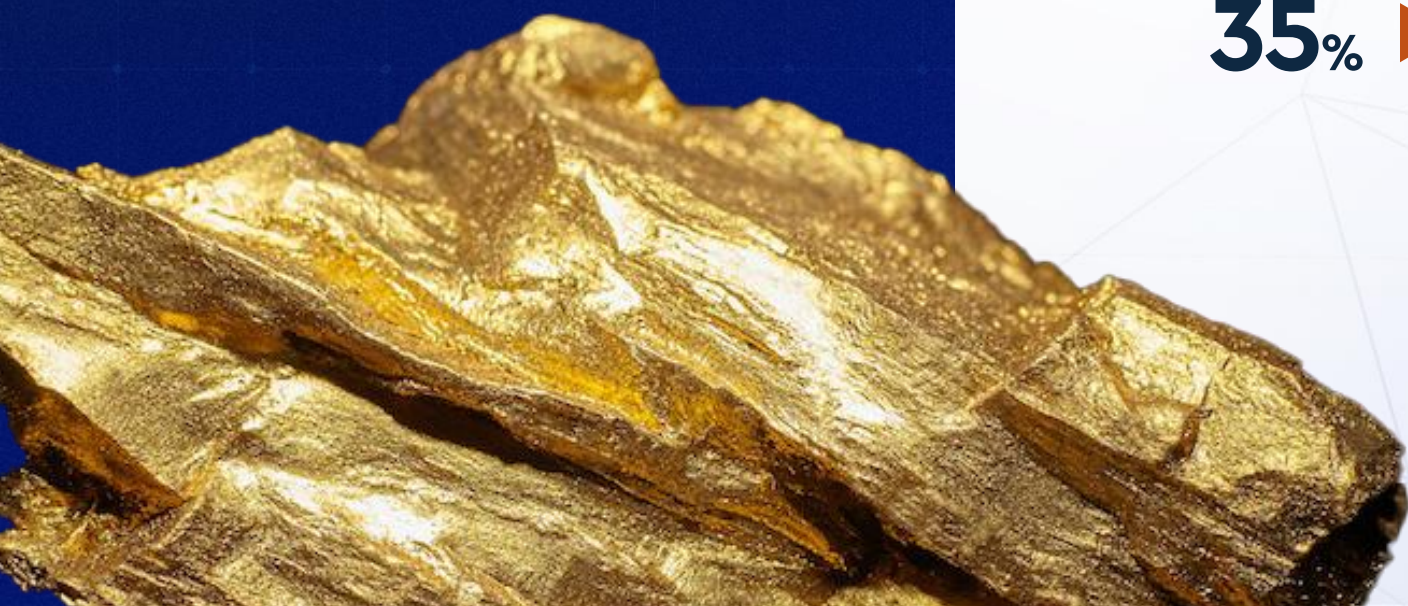


BOOST MINING OPERATIONS AND INCREASE INVESTMENT CIRCULATION

Investment activities will be expanded by prioritizing international environmental, social, and governance (ESG) standards. Measures include:

- Increase **issuance** of mining **licenses**
- Bring issued licenses into economic circulation
- Approve annual mining and environmental management plans together to reduce duplication and regulatory burden

**ROYALTY
REVENUE TO
REMAIN IN LOCAL
COMMUNITIES**



**Increase Local Development Fund
Share from Royalties**

10% ▶ 15%



Reduce Copper Royalty Rate

35% ▶ 10%

FEATURES OF THE TOURISM SECTOR AND INVESTMENT OPPORTUNITIES



VISA EASEMENTS

- » Visa-free travel /64 countries/
 - > Permanent visa /30 countries/
 - > Temporary exemption /34 countries/
- » E-visa /97 countries/



BORDER AREA TOURISM

- » A major market bordering Russia and China
- » issues a 3-day border area tourism visa to tourists coming from China.



INFRASTRUCTURE

- » Roads connecting the centers of 21 provinces
- » 4 international-standard airports
- » 22 domestic airports, number of flights per year: 91.7K flights/year, **+40%**

✓ Investment Opportunities

Management of Protected Natural Areas

Special tourism zones, adventure tourism, eco-tourism

Resorts and recreational facilities meeting international standards

Tourism service complexes along travel routes

Airport, helipad, and maintenance facilities

FUTURE OF FINANCE: OPPORTUNITIES IN MONGOLIA'S BANKING SECTOR



Representative Office

Provides financial products and services to clients through its representative office."



Bank Branch

Conducts all types of banking operations without being subject to banks' capital adequacy and tax requirements.



Investment Bank

Provides financing for large-scale, high-yield projects under more flexible conditions than those applied to commercial banks.



Equity Investment

Acquires shares of banks or directly invests in banks to obtain equity ownership.



Banking License

Operates in the banking sector by obtaining a special banking license.

99% of 

banking transactions are done online



Fintech ecosystem

→ Digital capital raising

→ Digital banking

→ Digital payments

→ Digital asset exchange

→ WealthTech

→ InsurTech

→ Credit & data analytics

→ RegTech

→ KYC Digital identity

DEVELOPMENT BANK OF MONGOLIA – GATEWAY TO STRATEGIC INVESTMENTS



**DEVELOPMENT
BANK OF MONGOLIA**

Mongolia's state-owned policy bank, established to finance national development and strategic projects.



FITCH RATINGS affirms Development Bank of Mongolia at **B+ outlook stable**

✔ Strategic Focus Areas



Government-backed institution ensuring credibility and stability.



Specializes in **infrastructure, energy, transport, and industrial diversification** projects.



Access to **international capital markets** with sovereign guarantees and partnerships.

✔ Partnership Opportunities



Co-financing of cross-border projects (transport, logistics, processing industries).



Participation in **public-private partnerships** (PPPs) with government support.



Reliable channel for cross-border trade & investment.

CONTENT

1

Economic
Outlook

2

Investment
Opportunity

3

Business
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INVESTMENT ENVIRONMENT, INCENTIVES & PROTECTIONS UNDER BILATERAL AGREEMENTS



Foreign direct investment from
People's Republic of China

Total investment since 1990

\$6.6 billion USD

Chinese-Invested Enterprises

4,954

Industry breakdown
of FDI from China:

Retail, Wholesale,
Food &

59%

Other sectors

26%

Processing Industry

8%

Management, Consulting

7%

MONGOLIA - INVESTMENT LAW



Foreign Investment Rules:

- Citizens, enterprises, SOEs can invest
- Shareholding thresholds:
 - 25% ownership considered foreign investment



Stabilization of Tax Environment:

- **Stability Certificate:**
 - ▶ ₮ 10 billion investment
 - ▶ fixed taxes for 5-18 years
- **Investment Agreement:**
 - ▶ ₮ 500 billion investment
 - ▶ long-term stability guarantees

Mongolia – PRC

Bilateral Investment Agreement (BIT)

✓ Incentives:

- Encourages and **protects cross-border** investments between Mongolia and China.
- **Guarantees free transfer** of profits, dividends, royalties, and investment returns.
- Provides **fair and equitable treatment** for investors and businesses.

✓ Protections:

- **Protects** investors **against unlawful expropriation** with compensation guarantees.
- Ensures foreign investors **receive treatment no less favorable** than third countries.

Mongolia – PRC

Double Taxation Agreement (DTA)

✓ Incentives:

- **Prevents double taxation** on income earned in Mongolia and China.
- Reduced **withholding** tax rates (dividends, interest, royalties)
- Supports **cross-border trade**, investment, and business expansion.

✓ Protections:

- Ensures **equal tax treatment** for foreign investors and enterprises.
- Provides **mechanisms to resolve tax** disputes between both countries.

STRENGTHEN PUBLIC-PRIVATE PARTNERSHIPS FRAMEWORK

UNLOCKING OPPORTUNITIES FOR **PRIVATE SECTOR** INVESTMENT IN **BANKABLE PROJECTS** ACROSS KEY SECTORS

Energy

- # Renewable energy /solar, wind, hydro/
- # Thermal power plants

Infrastructure

- # Telecommunications and information technology
- # Water supply and treatment facilities

Public services

- # Education
- # Healthcare

Transport

- # Roads and highways
- # Railways
- # Airports

Environment

- # Waste management and recycling
- # Water projects

Tourism

- # Museums and interactive content
- # Eco parks
- # Tourist camps
- # Festivals and event centers

✓ KEY GOVERNMENT SUPPORT MEASURES

- » Offer targeted **tax incentives and exemptions** to encourage investment.
- » Allocate **land use and ownership rights** in compliance with the Land Law.
- » **Contribute partial project financing** through the state budget.
- » Ensure provision of **essential infrastructure and government services to support** project execution.
- » **Authorize utilization of assets** owned by state and local governments.

✓ GOVERNMENT GUARANTEES

- » **Guarantee financing** from the budget in the event of a breach by the government of key contract terms.
- » **Guarantee demand** for goods, works, and services produced within the project scope

BUSINESS ENVIRONMENT Reform Law Package



Business Freedom Law

- Reduce state intervention
- Protect business rights
- Improve legal certainty

Total: **115**



Investment Law Amendments

- Strengthen investor protection
- Improve dispute resolution
- Create stable investment environment

Investment-
related:
28



Permit & Notification Law Amendments

- Reduce unnecessary permits
- Simplify procedures
- Lower business costs

Permit-
related:
85



**THANK YOU
FOR YOUR ATTENTION!**

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